

Local Market Update – June 2024

A Research Tool Provided by Bonita Springs-Estero Board of Realtors®



BONITA SPRINGS-ESTERO
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Bonita Springs-Estero

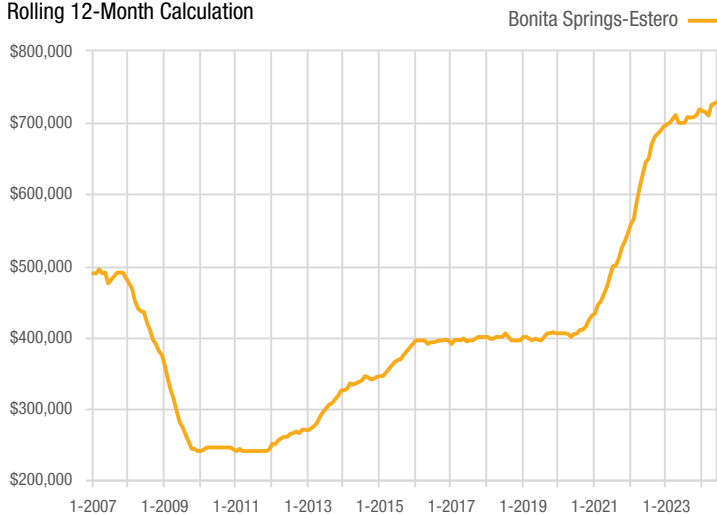
| Single Family | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2023 | 2024 | % Change | Thru 6-2023 | Thru 6-2024 | % Change |
| Key Metrics | | | | | | |
| New Listings | 137 | 147 | + 7.3% | 1,146 | 1,187 | + 3.6% |
| Pending Sales | 97 | 96 | - 1.0% | 835 | 809 | - 3.1% |
| Closed Sales | 147 | 106 | - 27.9% | 843 | 739 | - 12.3% |
| Days on Market Until Sale | 37 | 64 | + 73.0% | 36 | 63 | + 75.0% |
| Median Sales Price* | \$700,000 | \$732,118 | + 4.6% | \$720,808 | \$750,000 | + 4.0% |
| Average Sales Price* | \$821,784 | \$869,704 | + 5.8% | \$909,156 | \$996,391 | + 9.6% |
| Percent of List Price Received* | 96.7% | 95.4% | - 1.3% | 96.7% | 95.8% | - 0.9% |
| Inventory of Homes for Sale | 406 | 563 | + 38.7% | — | — | — |
| Months Supply of Inventory | 3.5 | 5.1 | + 45.7% | — | — | — |

| Condo | June | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2023 | 2024 | % Change | Thru 6-2023 | Thru 6-2024 | % Change |
| Key Metrics | | | | | | |
| New Listings | 102 | 102 | 0.0% | 1,047 | 1,208 | + 15.4% |
| Pending Sales | 76 | 64 | - 15.8% | 760 | 672 | - 11.6% |
| Closed Sales | 120 | 106 | - 11.7% | 762 | 679 | - 10.9% |
| Days on Market Until Sale | 57 | 75 | + 31.6% | 41 | 64 | + 56.1% |
| Median Sales Price* | \$440,500 | \$462,500 | + 5.0% | \$457,450 | \$480,000 | + 4.9% |
| Average Sales Price* | \$563,488 | \$552,845 | - 1.9% | \$697,394 | \$615,009 | - 11.8% |
| Percent of List Price Received* | 96.5% | 95.2% | - 1.3% | 97.3% | 96.2% | - 1.1% |
| Inventory of Homes for Sale | 373 | 658 | + 76.4% | — | — | — |
| Months Supply of Inventory | 3.6 | 6.8 | + 88.9% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

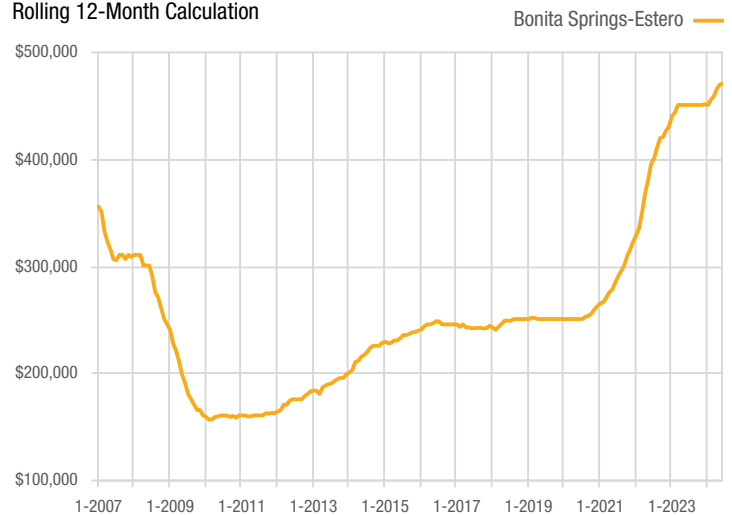
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.