

Local Market Update – September 2021

A Research Tool Provided by Bonita Springs-Estero Board of Realtors®



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Bonita Springs-Estero

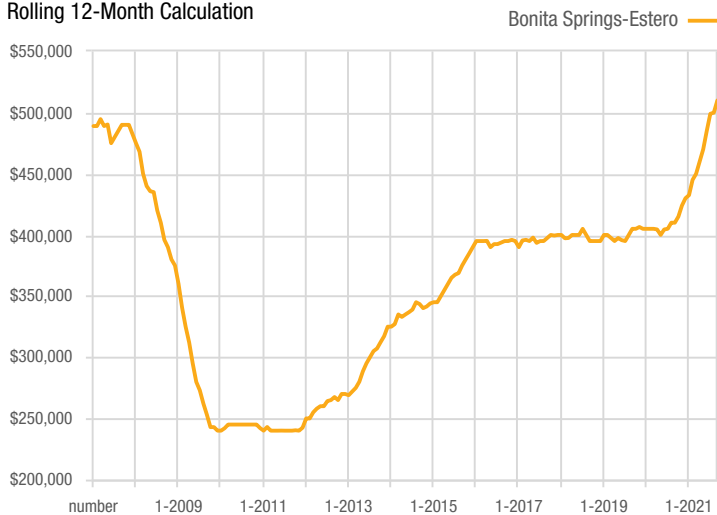
Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	213	159	- 25.4%	1,678	1,622	- 3.3%
Pending Sales	180	152	- 15.6%	1,387	1,714	+ 23.6%
Closed Sales	153	135	- 11.8%	1,255	1,726	+ 37.5%
Days on Market Until Sale	82	18	- 78.0%	84	39	- 53.6%
Median Sales Price*	\$435,000	\$565,000	+ 29.9%	\$410,000	\$525,815	+ 28.2%
Average Sales Price*	\$532,448	\$641,251	+ 20.4%	\$523,497	\$679,696	+ 29.8%
Percent of List Price Received*	97.2%	99.0%	+ 1.9%	96.2%	98.6%	+ 2.5%
Inventory of Homes for Sale	515	127	- 75.3%	—	—	—
Months Supply of Inventory	3.6	0.7	- 80.6%	—	—	—

Key Metrics	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	198	130	- 34.3%	1,686	1,514	- 10.2%
Pending Sales	156	129	- 17.3%	1,295	1,803	+ 39.2%
Closed Sales	151	113	- 25.2%	1,190	1,819	+ 52.9%
Days on Market Until Sale	77	14	- 81.8%	78	48	- 38.5%
Median Sales Price*	\$262,000	\$329,000	+ 25.6%	\$255,000	\$310,000	+ 21.6%
Average Sales Price*	\$335,298	\$405,527	+ 20.9%	\$327,840	\$409,371	+ 24.9%
Percent of List Price Received*	96.6%	100.5%	+ 4.0%	96.0%	98.4%	+ 2.5%
Inventory of Homes for Sale	631	85	- 86.5%	—	—	—
Months Supply of Inventory	4.7	0.4	- 91.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

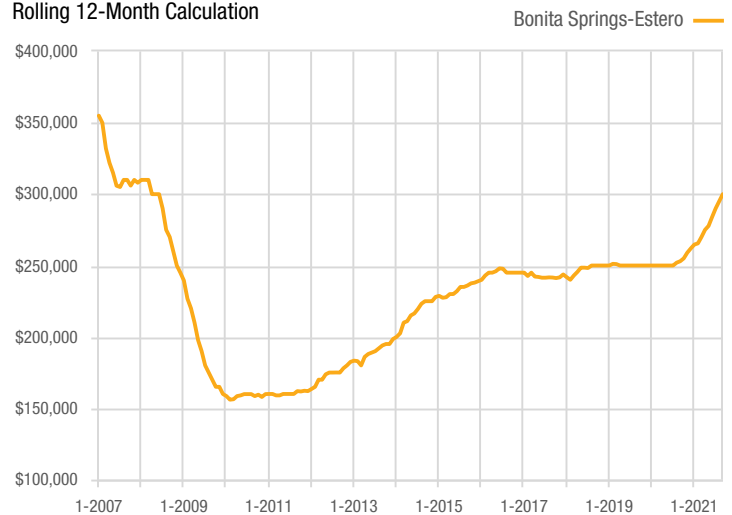
Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.