

# Local Market Update – June 2021

A Research Tool Provided by Bonita Springs-Estero Board of Realtors®



**BONITA SPRINGS-ESTERO**  
REALTORS®

## Bonita Springs-Estero

Single Family	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
<b>Key Metrics</b>						
New Listings	172	<b>153</b>	- 11.0%	1,128	<b>1,162</b>	+ 3.0%
Pending Sales	164	<b>156</b>	- 4.9%	864	<b>1,283</b>	+ 48.5%
Closed Sales	141	<b>214</b>	+ 51.8%	787	<b>1,279</b>	+ 62.5%
Days on Market Until Sale	96	<b>22</b>	- 77.1%	83	<b>45</b>	- 45.8%
Median Sales Price*	\$405,000	<b>\$560,000</b>	+ 38.3%	\$405,000	<b>\$519,000</b>	+ 28.1%
Average Sales Price*	\$616,018	<b>\$696,586</b>	+ 13.1%	\$533,104	<b>\$694,608</b>	+ 30.3%
Percent of List Price Received*	95.8%	<b>99.6%</b>	+ 4.0%	96.0%	<b>98.3%</b>	+ 2.4%
Inventory of Homes for Sale	640	<b>131</b>	- 79.5%	—	—	—
Months Supply of Inventory	5.1	<b>0.7</b>	- 86.3%	—	—	—

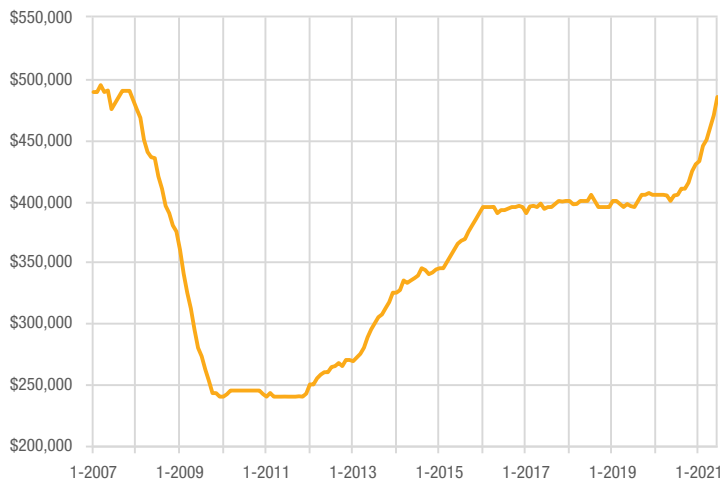
Condo	June			Year to Date		
	2020	2021	% Change	Thru 6-2020	Thru 6-2021	% Change
<b>Key Metrics</b>						
New Listings	202	<b>148</b>	- 26.7%	1,135	<b>1,136</b>	+ 0.1%
Pending Sales	155	<b>156</b>	+ 0.6%	850	<b>1,441</b>	+ 69.5%
Closed Sales	119	<b>189</b>	+ 58.8%	782	<b>1,417</b>	+ 81.2%
Days on Market Until Sale	66	<b>25</b>	- 62.1%	78	<b>57</b>	- 26.9%
Median Sales Price*	\$248,000	<b>\$335,000</b>	+ 35.1%	\$258,500	<b>\$300,000</b>	+ 16.1%
Average Sales Price*	\$327,749	<b>\$450,374</b>	+ 37.4%	\$330,328	<b>\$401,341</b>	+ 21.5%
Percent of List Price Received*	95.5%	<b>99.7%</b>	+ 4.4%	95.8%	<b>97.9%</b>	+ 2.2%
Inventory of Homes for Sale	652	<b>90</b>	- 86.2%	—	—	—
Months Supply of Inventory	5.3	<b>0.4</b>	- 92.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price - Single Family

Rolling 12-Month Calculation

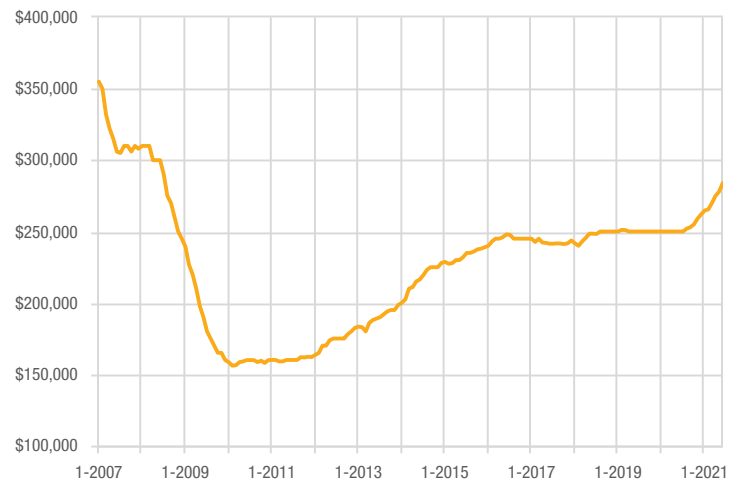
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### Median Sales Price - Condo

Rolling 12-Month Calculation

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A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.